

Branded Consumer Foods Group

URC Philippines



Branded Consumer Foods Domestic

Production, marketing, distribution and export of snacks, chocolates, candies, biscuits, beverage, noodles and pasta

- Market Leaders in:
 - Snacks 47.0%
 - Candies 38.5%
 - Chocolates 26.4%
- 12 food manufacturing facilities
- 23 nationwide distribution centers
- Sales: PhP 11.8 Billion
- % of Total Sales: 56%
- EBITDA: PhP 2.7 Billion

URC International Company Limited
 URC ASEAN Brands Company Limited
 URC (Thailand) Co. Ltd.
 URC Snack Foods (Malaysia) Sdn. Bhd.
 P.T. URC Indonesia
 URC Foods (Singapore) Pte. Ltd.
 Hongkong China Foods Company Limited
 URC Hongkong Company Limited
 Panyu Peggy Foods Co. Ltd.
 Shanghai Peggy Foods Co. Ltd.
 Tianjin Pacific Foods Manufacturing Co. Ltd.

Manufacture and distribution of snacks,
 biscuits, chocolates and candies in
 Thailand, Malaysia, Indonesia, China,
 Hongkong and Singapore

Leading Market Shares in certain
 categories in Thailand and Malaysia

- 5 manufacturing facilities
- 13 warehouses
- Sales: PhP 3.3 Billion
- % of Total Sales: 16%
- EBITDA: PhP 222.0 Million



URC Joint Ventures



Nissin Universal Robina Corporation

Manufacture and distribution of cup,
 pouch and soup noodles under the
 Nissin brand name

Market Leader in Instant Cup Noodles
 44.8%

Hunt Universal Robina Corporation

Manufacture and distribution of canned
 beans, tomato sauces and tomato paste
 under the Hunt's
 brand name

Market Leader in Canned Pork and
 Beans 63.8%

Joyco Universal Robina Corporation

Manufacture and distribution of
 lollipops and gums under the
 Joyco brand name